

**Tender notice, Eligibility criteria and procedure to purchase tender document reference:**

**BNS/PROJECT/VARANASI/PANEER/ICB/2023 dated 05.12.2023 for Design, manufacture, supply and labour job for installation, testing and commissioning of 1.2 MTPH automatic paneer manufacturing plant with IQF, paneer packing lines and sterilizers on turnkey basis.**

**BANASKANTHA DISTRICT CO-OP.MILK PRODUCERS' UNION LTD.**

BANAS DAIRY, PB NO 20, PALANPUR -385001,DIST : BANASKANTHA, GUJARAT, INDIA  
PHONE : +912742 253881-85..FAX : +912742 -252723

**INTERNATIONAL COMPETITIVE BIDDING (ICB) (TWO STAGE BIDDING)**

**05.12.2023**

Banaskantha District Co-operative Milk Producers' Union Limited, Palanpur invites sealed bids from reputed eligible bidders for the following work at H-1 B Part, Agro park, UPSIDC, Karkhiyaon, Pindra, Varanasi (UP), India

Tender Ref.	Name of work	Tender Fee	E.M.D.	Time Period
BNS/PROJECT/ VARANASI/PAN EER/ICB/2023	Design, manufacture, supply and labour job for installation, testing and commissioning of 1.2 MTPH automatic paneer manufacturing plant with IQF, paneer packing lines and sterilizers on turnkey basis.	INR 10,000 EURO 110 USD 120 + 18 % GST extra	INR 40,00,000/- Euro 44000 USD 48000	10 Months

- Start of Sale of the tender : 06.12.2023 from 11:00 HRS
- Last date for sale of tender : 30.12.2023 up to 14:00 HRS
- Last date & Time for submitting Tender : 10.01.2024 up to 15:00 HRS
- Date of opening of Tender (only technical bid) : 10.01.2024 at 16:00 HRS at Banas Dairy Palanpur

Detail of eligibility criteria for this tender and procedure to purchase the tender is available on our website [www.banasdairy.coop](http://www.banasdairy.coop). Banas Dairy does not bind itself to accept the lowest bid. Banas Dairy reserves the right to award the job either in part or full. Banas Dairy at its sole discretion and without assigning any reason thereof, also reserves the right to accept any/or reject any or all bids.

I/C MANAGING DIRECTOR

## **1. Eligibility and Qualification requirements:**

The bidders must meet the following minimum qualification criteria:

1. The Bidder in the same name and style should be in the similar business (Dairy Equipment manufacturing and/or supplies) for at least three financial years on the date of opening of the bid. In case of change in name of bidder by merger/acquisition/change in status, the bidder has to submit documentary evidences.
2. The Bidder or its collaborator should have successfully executed / completed/under progress contracts of similar nature (Similar nature means automated/semi-automated manufacturing plant for Paneer /Cottage Cheese/ cheese /products of similar nature) up to the last day of the month previous to the month in which bid is opened, either of the following: -
  - a) One contract of capacity 10 MTPD for above mentioned products

**OR**

  - b) Two contracts each of capacity 5 MTPD for above mentioned products
3. The Bidder should have valid registration under various Acts that may be applicable for the contract proposed. This shall include but not limited to Income Tax, GST, Employee State Insurance, Provident Fund, companies act, the building & other construction workers' welfare cess act, contract labour etc. This is applicable for bidders from India. For bidders of foreign origin they should have all legal registrations of their country. The same shall be submitted along with the bid.
4. The bidder should have positive net worth in the last two financial and the document proof of the same shall be submitted in the bid
5. The bidder should have cash profit in any two financial years out of the last five financial years and the document proof of the same shall be submitted in the bid

Where the works are executed for private company the bidder, in support of their eligibility should submit the copy of the relevant TDS certificate received from their clients for the works.

All the bidders must submit purchase orders and completion certificate for the work mentioned in the qualification criteria

During technical bid evaluation, purchaser will contact the client of reference installations (as informed by the bidder(s)) and seek clarification/details as may be required to complete technical scrutiny.

1. In case of foreign technical collaborations, documentary evidence of the collaboration and proof of work experience of foreign collaborator should be submitted.

In case of Foreign Company/ Foreign Group Company, documentary evidence of being Group Company from the Principal/Holding Company & work experience of the Foreign Company/Group Company to be submitted. The documentary evidence and the work experience certificate should be certified by Tax Authorities/Auditor of the Company/ Notary or equivalent. In such cases, the Foreign Company/Group Company must meet the minimum work experience criteria as mentioned in eligibility clause of the tender document

2. The Bidder should have service support & spare part availability in India. Bidder should also indicate in their offer the minimum time required for attending the machine, in case of any malfunction.
3. In addition to the above, the following information/documents should also be submitted along with the bid by the Bidder for evaluation/ determination of their eligibility (if applicable):

I. Copy of Income Tax Returns for three previous years in original or certified true copies, along with Permanent Account Number (PAN) for income tax purpose.

II. Copy of TDS certificate issued by the clients to substantiate the claim for the value of works executed in the private sector within India.

Even though the Bidder meet the specified criteria, the bid may be disqualified in case the bidder has:

- a) Made untrue or false declaration in the forms, statements and attachments submitted in proof of their qualifications.
- b) Record of poor performance such as abandoning the works, not properly completing the contract, inordinate delays in completion or financial failure etc.
- c) Found to be overbooked beyond the capacity to execute the work within the completion schedule

**Note :** In case bidder becoming eligible on account of capability of their collaborator for criteria mentioned at Sr. No 2 above, then an undertaking from the collaborator on their letter head, duly signed and stamped by authorized signatory of collaborator, shall be submitted along with the technical bid as under:

That they shall be responsible for complete designing, manufacturing, testing of equipment at manufacturer's place, selection of the right bought out items of the paneer manufacturing line.

That they shall remain present for all technical discussions required during tendering stage and post placement of purchase order during detail engineering of the project.

They shall be responsible for preparation of Process flow, P&ID, Layouts, Automation and Electrical details. The complete process write up of the plant shall also be prepared and submitted.

Verify and ensure that the selection and quality of equipments manufactured at bidder's/other shops are meeting the process and functional requirements.

Shall depute their experts at site during installation, testing and commissioning. During Commissioning their process and project experts shall be at site to set the complete line. The performance trial of the complete line shall also be demonstrated by the collaborator.

Shall provide after sales support very promptly as per need. Shall also impart the training on process, operations of line and maintenance of the equipment supplied.

## **2. Purchase of bidding Document:**

Interested eligible bidders may obtain further information from Banaskantha District Co-operative milk Producers' Union Limited, Banas Dairy, Palanpur, Dist.: Banaskantha, Gujarat.

Interested bidders can purchase the bidding documents in person between 1100 -1600 hours on any working day with in tender sale period specified above on payment of nonrefundable tender fees of INR 10,000 (EURO 110, USD 120) + 18 % GST by DD (Banaskantha District Cooperative milk Producers' union Limited payable at Palanpur) or by paying nonrefundable fees of Rs 10000 (EURO 110, USD 120) + 18 % GST in accounts department of Banas Dairy and submission of payment receipt.

In case Indian bidder wishes to purchase the bid document through courier/post they have to submit a DD of Rs 10000 + 18 % GST + Rs 500 towards the courier charges in favour of Banaskantha District Cooperative milk Producers' union Limited payable at Palanpur. The payment can also be transferred through RTGS at the following bank details. On receipt of DD/payment transfer through RTGS as above Banas Dairy shall courier the bid document on the address from where the request has been made. Banas Dairy shall not be responsible for any delay in receipt of the bidding document sent by post /courier.

For Foreign bidders, the tender shall be sent through email after purchasing procedure of the document mentioned in the tender

Beneficiary name : Banaskantha Dist. Co-op. Milk producers Union Ltd.  
Bank name :HDFC Bank Ltd.  
A/c No. :03350310000046  
IFSC Code :HDFC0000335  
Branch : Palanpur.

### **3. Submission of bid**

This invitation of bids is open to all bidders who meet the minimum eligibility criteria specified in this bid document.

### **4. Bid Security / Earnest Money Deposit (EMD)**

All bids must be accompanied by bid security (EMD) of INR 40,00,000/- (Euro 4400 ,USD 48000) .Bids not accompanied with EMD, shall be summarily rejected.

### **5. Opening of Bids**

This is two stage bid. All the bidders shall submit the bids in cover I – Technical bid and Cover II- Price Bid. The technical bid (Cover I) shall contain all the details except for the price. After evaluation of technical bids and confirming the requirements, the eligible bidders shall be notified the option of revising the price bid. Only technical bids shall be opened initially on the date and time specified above in the presence of representatives of interested bidders. The date and time of opening of the price bid shall be communicated later to all eligible bidders.

### **6. Rights Reserved by Banas Dairy**

Banaskantha District Co.-Operative Milk Producers' Union Ltd., Palanpur, Banas Dairy does not bind itself to accept the lowest bid. Banas Dairy reserves right to award the job either in part or full. Banas Dairy at its sole

discretion and without assigning any reason thereof also reserves the right to accept any/or reject any/or all bids.

**7. Address for Communication:**

Sr.GM (P&E)  
Banaskantha District Co-Operative Milk Producers' Union Ltd.  
Banas Dairy  
Post box No-20  
Palanpur -385 001  
Gujarat (India)  
Phone : 02742-253881-5 Ext 371  
Fax :02742-252723  
Email :bipin@banasdairy.coop  
Email: rashmichauhan@banasdairy.coop

**8. Place of Opening of Bid :**

Banas Dairy  
Palanpur- 385001

**9. Project Site address :**

BANAS KASHI SANKUL  
PLOT NO H-1B/1, AGRO PARK, UPSIDC AREA, KARKHIYAON,  
TEHSIL- PINDRA (NH-56)  
DIST: VARANASI, 221206  
UTTAR PRADESH

**Bidders shall submit all the documents for meeting the eligibility and qualification requirements as per tender requirements. However, summary of the same as per the following format shall also be submitted along with the bid.**

Sr. No.	Criteria	Bidder to furnish (Bidder from India or Bidder from outside of India )				
1	<p>The Bidder in the same name and style should be in the similar business (Dairy Equipment manufacturing and/or supplies) for at least three financial years on the date of opening of the bid. In case of change in name of bidder by merger/acquisition/change in status, the bidder has to submit documentary evidences.</p>	<p>Bidder to submit documentary evidence for the same. Bidder to mention the document submitted as proof in similar business for three financial years.</p> <p>1. 2. 3.</p> <p>Documents in case of merger and acquisition as per details mentioned in ten Principal/Holding/Group Company</p> <p>Registration Certification shall be provided</p>				
2	<p>The Bidder or its collaborator should have successfully executed / completed/under progress contracts of similar nature (Similar nature means automated/semi-automated, manufacturing plant for Paneer /Cottage Cheese/ cheese /products of similar nature) up to the last day of the month previous to the month in which bid is opened, either of the following:</p> <p>a) One contract of capacity 10 MTPD for above mentioned products</p> <p>OR</p> <p>b) Two contracts each of capacity 5 MTPD for above mentioned products</p>	SN	Name of Work	Place and address of work executed by bidder/collaborator (Tick ✓ whichever is applicable)	Value of Works in INR/foreign currency	Year of completion
				By bidder	By collaborator	
		1				
		2				
		<p>Copy of PO and Work Completion certificate shall be submitted as documentary evidence</p>				
3	<p>The Bidder should have valid registration under various Acts that may be applicable for the contract proposed. This shall include but not limited to Income Tax, GST, Employee State Insurance, Provident Fund, companies act, the building &amp; other construction workers' welfare cess act, contact labour etc. This is</p>	<p>PAN No:</p> <p>GST No:</p> <p>ESI NO:</p> <p>PF No:</p> <p>Companies registration details:</p>				



	<p>applicable for bidders from India. For bidders of foreign origin they should have all legal registrations of their country. The same shall be submitted along with the bid.</p>	<p>Documentary evidences for above shall be provided.</p>
	<p>The bidder should have positive net worth in the last two financial and the document proof of the same shall be submitted in the bid</p>	<p>Declaration on Company letter head about Financial Data &amp; Policy relating to Financial Disclosure (with details about Principal/Holding/Group Company)</p>
	<p>The bidder should have cash profit in any two financial years out and the document proof of the same shall be submitted in the bid</p>	<p>Declaration on Company letter head about Financial Data &amp; Policy relating to Financial Disclosure (with details about Principal/Holding/Group Company)</p>

Sign and Seal of Bidder